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| **Use this workbook below to understand the information needed to complete the 2025 ME Lobster Survey** |
| **GENERAL INFORMATION**   * Lobster license # * Y/N-Caught over or under 1000 lbs. of lobster in 2024 * The primary and (secondary) Zone(s) you operate in * Home Port location * Year Born * # of years with commercial license/permit * # of years planning to lobster |
| **VESSEL INFORMATION**   * # of vessels in operation * Material of hull * Length of vessel * Horsepower * Year built * Average speed in knots * Years owned * Years planning to own * Year of last engine replacement/rebuild * Estimated replacement value of vessel on used market * Estimate replacement value of vessel of new market * Money owed on vessel or equipment * Use of vessel for activities beyond lobstering- YES OR NO * Are vessel(s) currently for sale? * Y/N Planning to buy another boat? * % of vessel activity attributed to lobster fishing/other activities (shrimping, etc.)  Q1 Q2 Q3 Q4 * P & I Insurance? YES or NO?     + IF YES, TOTAL COST? * How is vessel financed/money owed? |
| **TRAP INFORMATION**   * # of traps owned in 2024 * Average cost of 100 traps fully outfitted * # of traps fished per quarter Q1 Q2 Q3 Q4 * Trap configuration used most often (quarterly) Q1 Q2   Q3 Q4\_\_\_\_\_\_\_\_ * Average # of traps hauled per day (quarterly) Q1 Q2\_\_\_\_\_\_\_  Q3 Q4\_\_\_\_\_\_\_ * Average soak time of traps in days (quarterly) Q1 Q2  Q3 Q4 * # of traps replaced * Typical # of traps replaced in an average year * How far off shore are you setting your traps? |
| **TIME, EFFORT & RESOURCES**   * Average steam time to fishing grounds (quarterly)   Q1 Q2 Q3 Q4\_\_\_\_\_\_\_ * Average # of hours spent on each fishing trip (quarterly)   Q1 Q2 Q3 Q4\_\_\_\_\_\_\_ * Average distance traveled one way per fishing trip (quarterly)   Q1 Q2 Q3 Q4\_\_\_\_\_\_\_ * Days per week lobstering (quarterly)   Q1 Q2 Q3 Q4 \_\_\_\_\_\_\_   * # of sternmen on each trip (quarterly) Q1 Q2   Q3 Q4\_\_\_\_\_\_\_ * Average # of gallons of fuel per trip (quarterly) Q1 Q2   Q3 Q4\_\_\_\_\_\_\_   * Total amount of fuel for vessel in 2024 * Hours per week spent on gear maintenance / repair (quarterly)   Q1 Q2 Q3 Q4 \_\_\_\_\_\_\_   * Hours per week spent on paperwork for business (quarterly)   Q1 Q2 Q3 Q4 \_\_\_\_\_\_\_ * # of oil changes performed in 2024 |
| **COSTS**   * Total cost of vessel maintenance- including engine and electronics * Total cost of fuel for vessel * Average cost for oil change * Total cost replacement for all fishing related gear * Total cost for safety equipment/wet weather gear and replacements * Total cost for wharf fees, mooring, storage and boat hauling * Total cost of primary bait * Total cost of secondary bait * Total cost of non-fishing payments to crew * Total cost for bank fees, charges, accountants and legal fees  to run business * Total cost of taxes, including property taxes on fishing business related property, but do not include income tax * Total cost for permits, licenses, and trap tag fees * Total cost for other vehicles and expenses used * Total cost for office supplies and other administrative expenses * Total cost for other expenses * Total cost for health insurance in 2024 |
| **CATCHES & REVENUE**   * Lbs. of lobster landed * % of lobster landed that received hard shell or select price   Q1 Q2 Q3 Q4\_\_\_\_\_\_\_   * Gross revenue earned * Hourly wage could be/ is earned NOT lobstering   Q1 Q2 Q3 Q4\_\_\_\_\_\_\_   * Do you pay crew flat hourly or % of revenue? * % of gross or net revenue paid to crew (if applicable) * Total amount paid to crew on average trip * Fuel and bait deductions * Total amount paid to crew * % of total household income that comes from lobster business   Q1 Q2 Q3 Q4\_\_\_\_\_\_\_   * Total cost for diesel/gas to operate your lobster vessel in 2024?   Q1 Q2 Q3 Q4\_\_\_\_\_\_\_   * How many gallons of diesel/gas did you use to operate your lobster vessel in 2024?   Q1 Q2 Q3 Q4\_\_\_\_\_\_\_ |
| **BAIT USED**   * Type of primary & secondary bait used: Primary  and secondary * Quantity of primary & secondary bait purchased  (lbs., bushel, barrel, etc.) Primary and secondary bait\_\_\_\_\_\_\_ * Total bait bill for primary bait and secondary bait\_\_\_\_\_\_\_ |